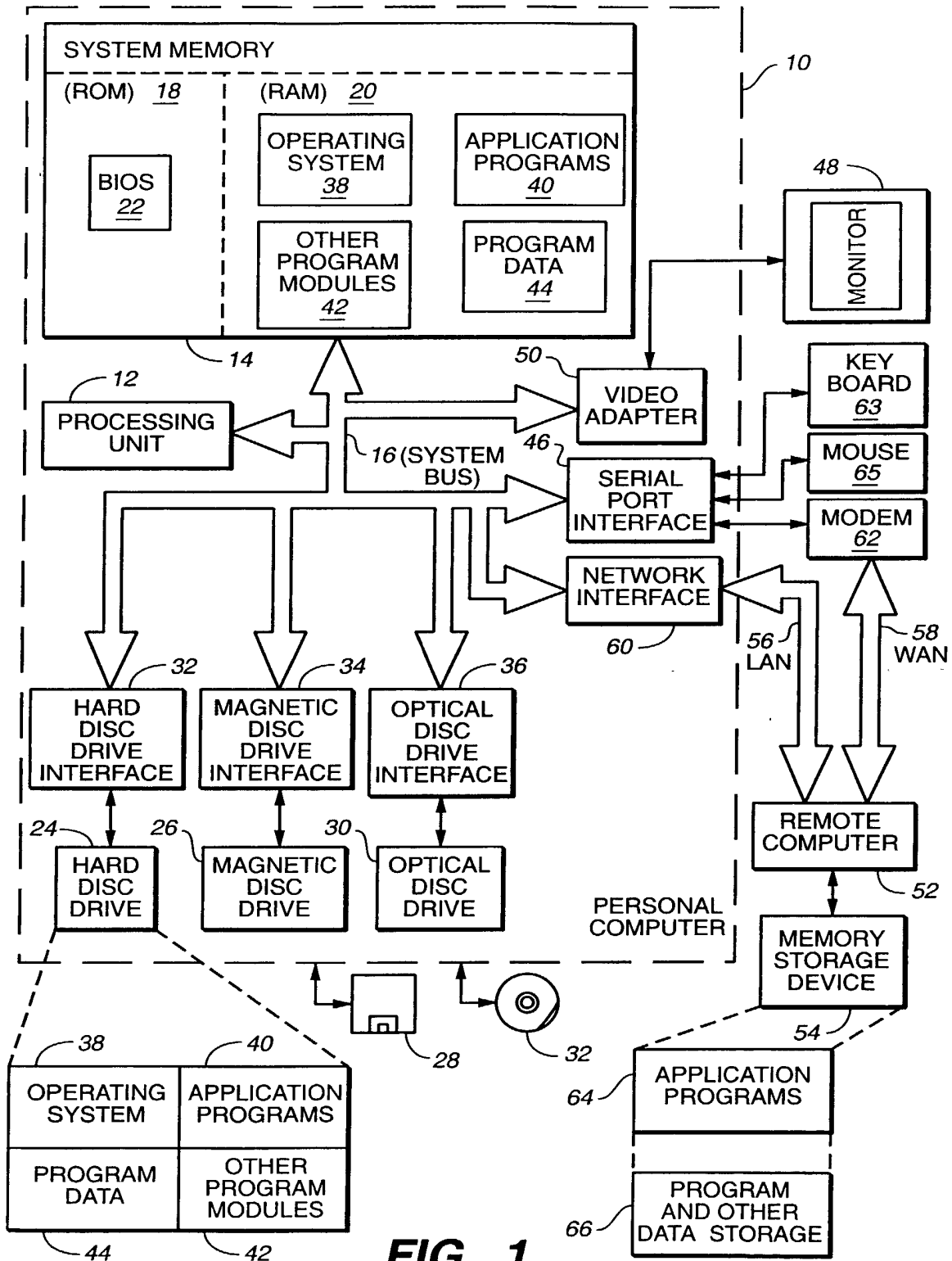
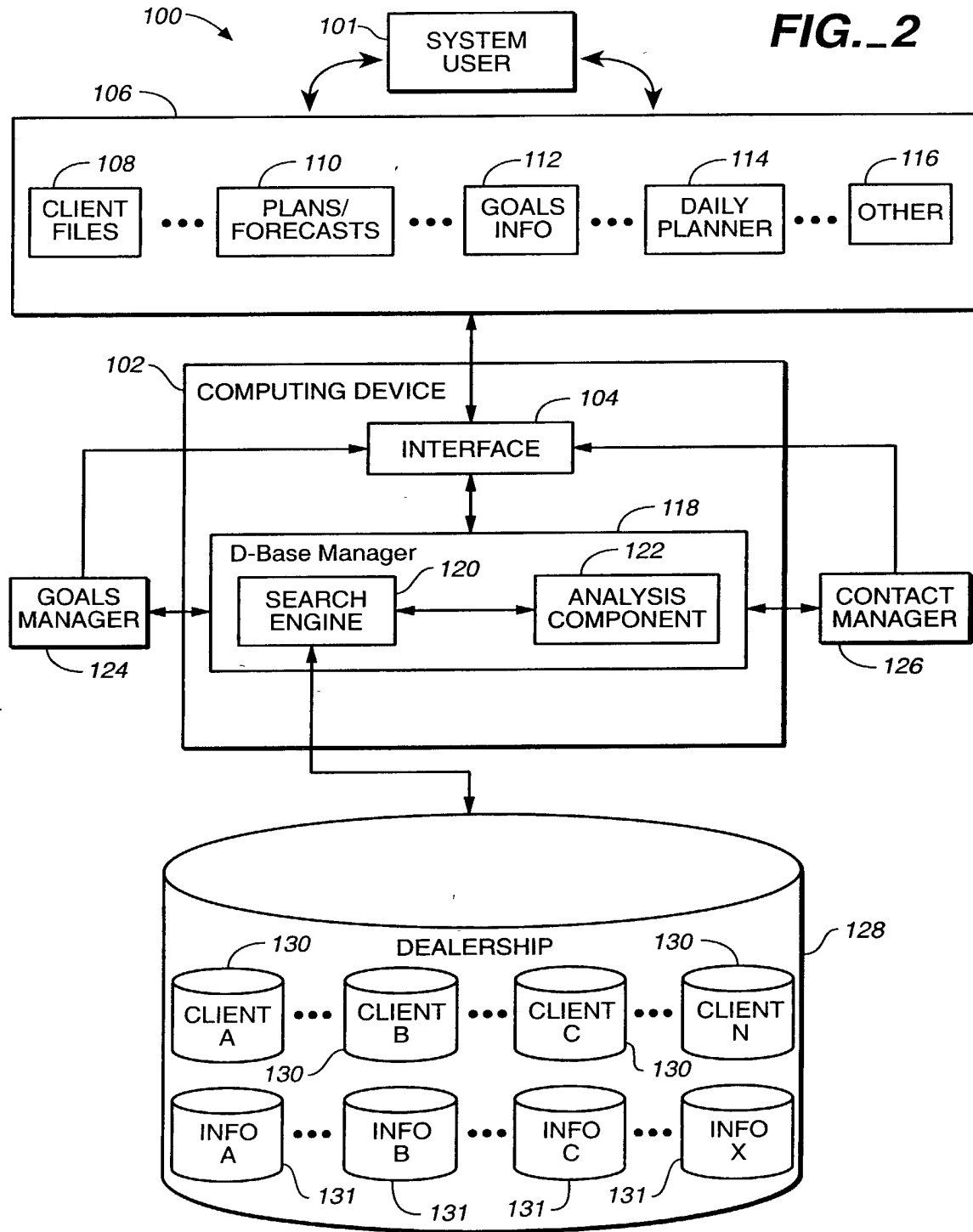


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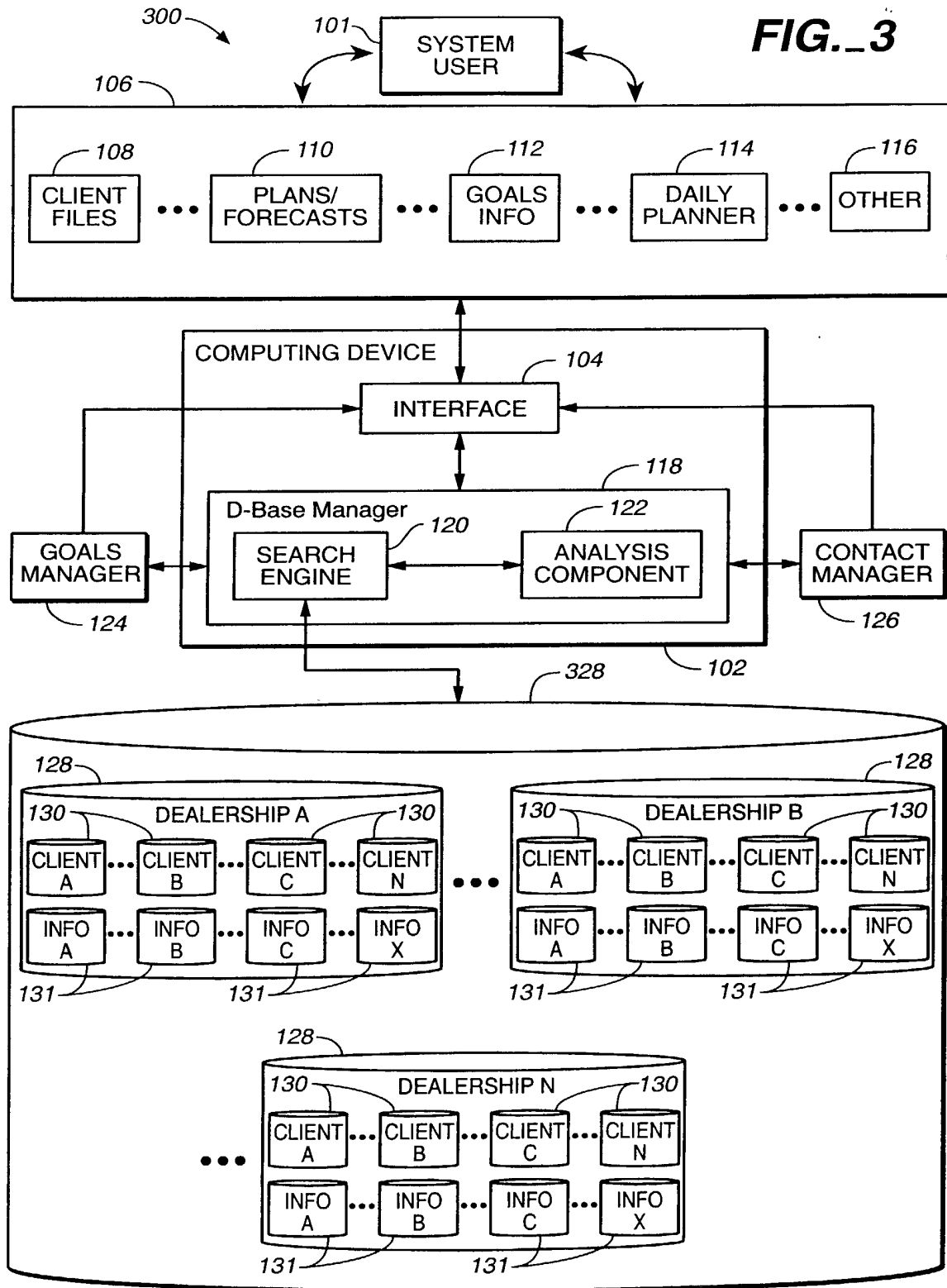


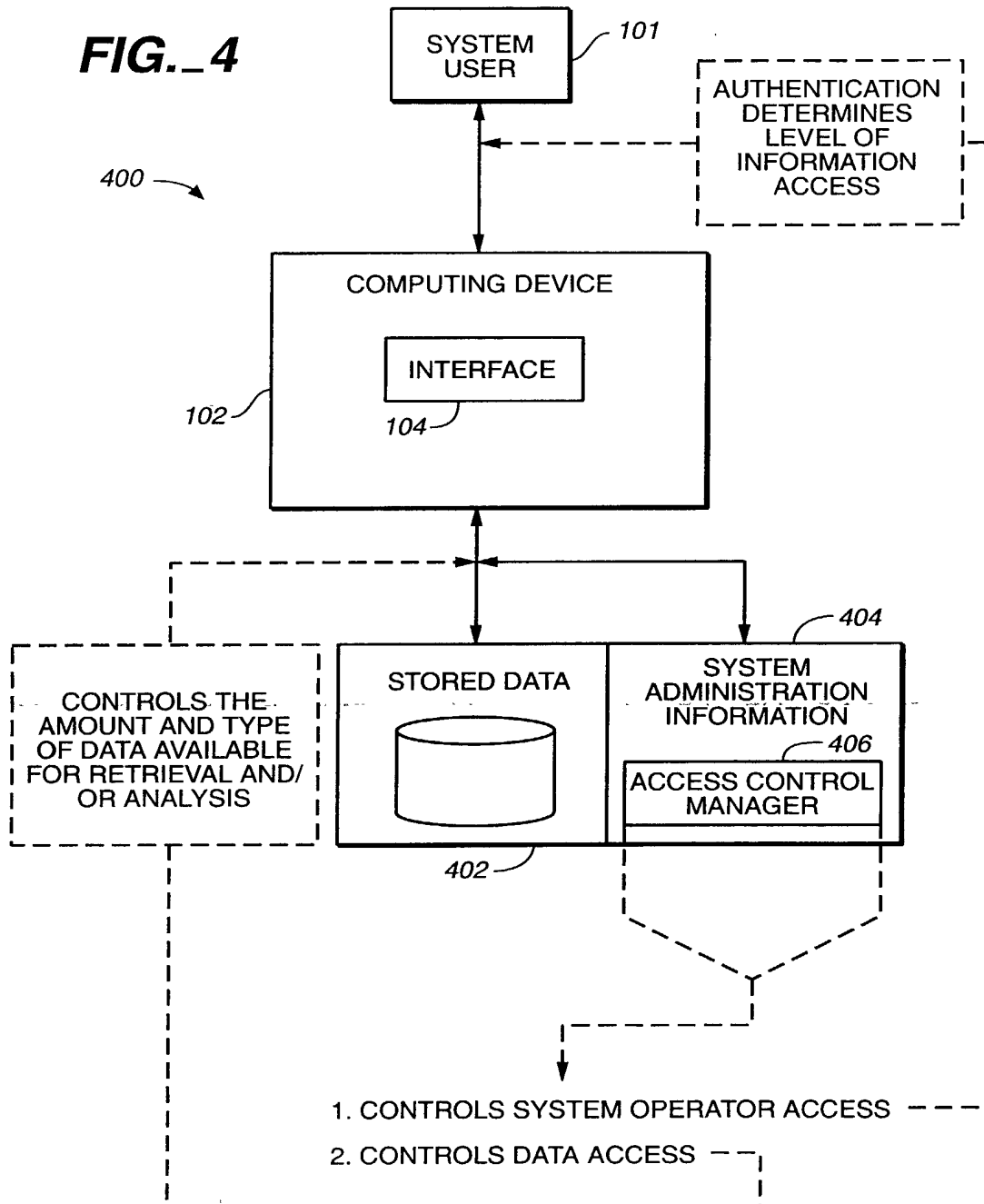
**FIG. 2**



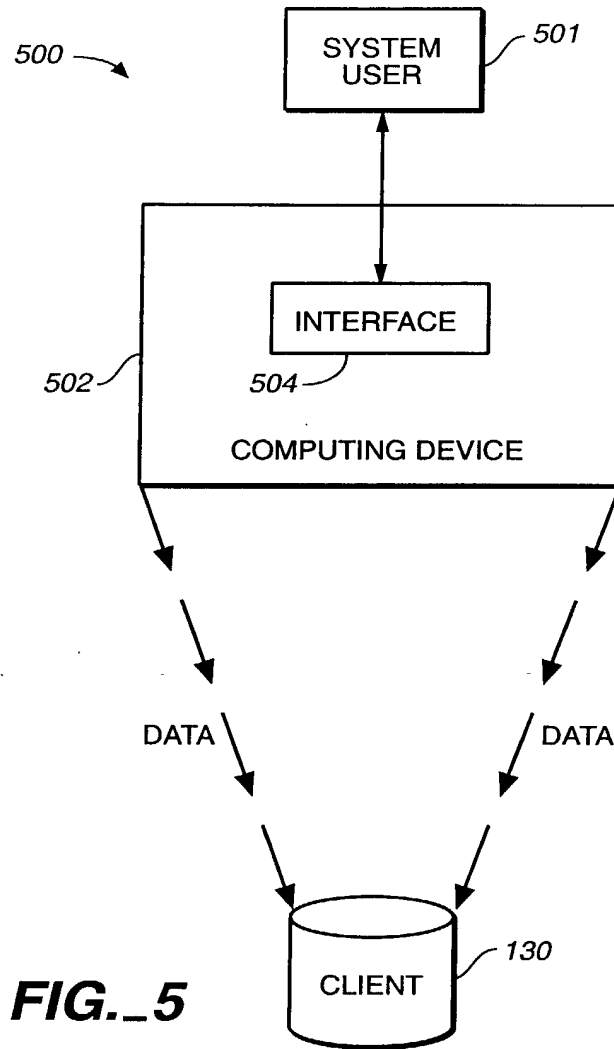
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**FIG. 3**





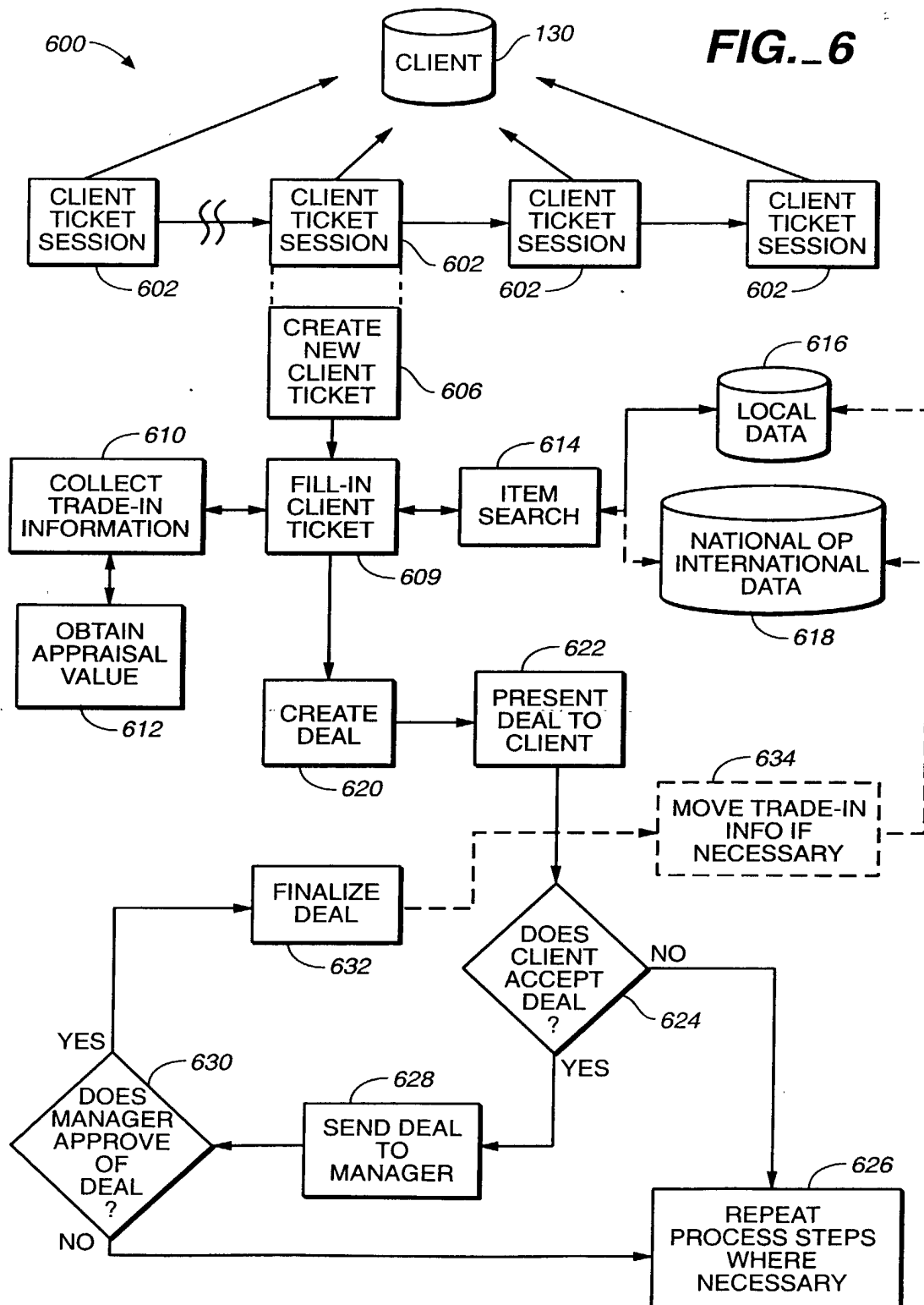
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**FIG.\_5**

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**FIG. 6**



<b>Client Ticket-Microsoft Internet Explorer</b>			
File	Edit	View	Favorites     Tools     Help
Back     Forward     Stop     Reload     Home     Search     History     Print     Link			
Address    http://www.autoclick.com/ClientTicketTools/ClientTicket.asp?ClientTicketID=1&ClientID=-1		Go     Links	

**AUTOCCLICK<sup>FOR</sup> Brad Kennan@Starter Dealership**

---

SUPPORT   CONTACT US   HELP   LOGOUT	Find:			
NEW CLIENT TICKET FOR				
CLIENT INFORMATION - Search   Create New Client				
Company:				
First Name:	William			
Last Name:	Kennan			
Home Address:				
E-Mail Address:				
Work Phone:				
Home Phone:				
Fax:				
Mobile:				

Navigate: Home Planner Inbox Clients Inventory Client Tickets Deals Sales Tools Admin	Recent: GREG & DEBBIE DENHOLM DEAL #11174 CT #11202 DELBERT BECKER BRAD BENTON
--	---

**Instructions:**  
 Enter client information that you would like to search on and then click "Search" or you can simply create a new client by entering in the required, in Red, information and then clicking "Create New Client."

**FIG. 7**

Editing-Microsoft Internet Explorer

EDITING CLIENT - Save | Save and Close | Save and New | Close

Personal Information:

First Name:

Middle Name:

Last Name:

S.S. #:

Title:

Company:

Salesperson: (-Select A Salesperson-)

Status: <-Status->

Birth Date:

Anniversary:

Exclude from Mailings: ☒

Home Address: Copy to Mailing Address

Street:

City:

State:

Postal Code:

Mailing Address: Copy to Home Address

Street:

City:

State:

Postal Code:

Email Address:

Note:

Phone Numbers:

	Extension	Best time to call:
Home Phone:	<input type="text"/>	(-Select One-) <input type="text"/>
Work Phone:	<input type="text"/>	(-Select One-) <input type="text"/>
Fax:	<input type="text"/>	(-Select One-) <input type="text"/>
Mobile:	<input type="text"/>	(-Select One-) <input type="text"/>
Pager:	<input type="text"/>	(-Select One-) <input type="text"/>

Note: Only either a First or Last Name or Company Name are required.

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FIG.-8



<b>Client Ticket--Microsoft Internet Explorer</b>									
<b>Address</b> http://www.autoclick.com/ClientTicketTools/ClientTicket.asp?ClientTicketID=10329&EmployeeID=5						<b>Go</b>			
<b>Back</b> <b>Forward</b> <b>History</b>						<b>Search</b>			
<b>SUPPORT   CONTACT US   HELP   LOGOUT</b>									

<b>AUTOCCLICK.com FOR Brad Kennan@Starter Dealership</b>																														
Create a New:																														
Find: <input type="text"/>																														
CLIENT TICKET #10329 FOR BRAD KENNAN																														
This Client Ticket is over 24 hours old, and cannot be changed.																														
<b>CLIENT TICKET INFORMATION View General Extended Information</b> Created On: 10/12/2000 10:40 Status: In: <input type="radio"/> Out: <input checked="" type="radio"/> Why did they contact us? -Edit What did they do? -Edit Salesperson: <input type="text" value="Salesperson, [v]"/> Type: <input type="text" value="In Store"/> Weather: <input type="text" value="Sunny"/>																														
<b>ITEMS INTERESTED-IN</b> <table border="1"> <thead> <tr> <th>Stock #</th> <th>Year</th> <th>Make</th> <th>Model</th> <th>Color</th> <th>List Price</th> <th>Age</th> </tr> </thead> <tbody> <tr> <td>[Remove] <input checked="" type="radio"/> VT5353</td> <td>1995</td> <td>Chevrolet</td> <td>Blazer</td> <td></td> <td>\$13800</td> <td>1535 days</td> </tr> <tr> <td>[Remove] <input type="radio"/> VT5353</td> <td>1995</td> <td>PICK-UP</td> <td>4WD</td> <td></td> <td>\$</td> <td>1535 days</td> </tr> </tbody> </table>										Stock #	Year	Make	Model	Color	List Price	Age	[Remove] <input checked="" type="radio"/> VT5353	1995	Chevrolet	Blazer		\$13800	1535 days	[Remove] <input type="radio"/> VT5353	1995	PICK-UP	4WD		\$	1535 days
Stock #	Year	Make	Model	Color	List Price	Age																								
[Remove] <input checked="" type="radio"/> VT5353	1995	Chevrolet	Blazer		\$13800	1535 days																								
[Remove] <input type="radio"/> VT5353	1995	PICK-UP	4WD		\$	1535 days																								
<b>TRADE-INS</b> <table border="1"> <thead> <tr> <th>Stock #</th> <th>Year</th> <th>Make</th> <th>Model</th> <th>Color</th> <th>ACV</th> </tr> </thead> <tbody> <tr> <td>[Remove] <input checked="" type="checkbox"/> WV1236</td> <td>1996</td> <td>BMW</td> <td>3-Series</td> <td></td> <td>\$12300</td> </tr> </tbody> </table>										Stock #	Year	Make	Model	Color	ACV	[Remove] <input checked="" type="checkbox"/> WV1236	1996	BMW	3-Series		\$12300									
Stock #	Year	Make	Model	Color	ACV																									
[Remove] <input checked="" type="checkbox"/> WV1236	1996	BMW	3-Series		\$12300																									
<b>NOTE</b>																														

<b>NAVIGATE:</b> <a href="#">Home</a> <a href="#">Planner</a> <a href="#">Inbox</a> <a href="#">Clients</a> <a href="#">Inventory</a> <a href="#">Client Tickets</a> <a href="#">Deals</a> <a href="#">Sales Tools</a> <a href="#">Admin</a>									
<b>RECENT:</b> <a href="#">DEAL #11396</a> <a href="#">DEAL #11174</a> <a href="#">CT #11202</a> <a href="#">DELBERT BECKER</a> <a href="#">BRAD BENTON</a>									

<b>Done</b> Internet									
----------------------	--	--	--	--	--	--	--	--	--

**FIG. 9**

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Creating New Item—Microsoft Internet Explorer

---

**EDITING ITEM** — Save | Save and New | Save and Close | Close

---

Source: <-Source-> Transmission Type: ☒ Automatic ☐ Standard

Status: <-Status-> Description:

Location: (-Select A Location-) Engine Type: ☒ Gas ☐ Diesel

Classification: (-Select A Classification-) Engine Size:

Stock Number: Condition: <-Condition->

Year: <-Year-> Mileage:

Make: <-Manufacturer-> Interior Color:

Model: Please select Manufacturer Exterior Color:

Model Code: Trim:

VIN Number:

---

**PRICING INFORMATION** — Save | Close

---

List Price: \$ Cost / ACV: \$

Markup: \$ Average Wholesale: No Values Set

Average Retail: No Values Set

---

**FINANCING INFORMATION** — Save | Close

---

Amount Financed: \$ Financing Type: (-Select A Type-)

Term: Months Payment: \$

Replacement Date: ☐ Rate: % Residual: %

Loan Pay-off: \$ Good Until: mm/dd/yyyy

Financing Note:

---

**BOOK VALUES** — Save | Close

---

**Black Book:** **NADA:**

	Retail:	Wholesale:		Retail:	Wholesale:
Clean: \$	0	0	Retail: \$	0	
Average: \$	0	0	Trade-In: \$		0
Rough: \$	0	0	Loan Value: \$		0

**Kelly Blue Book:**

Retail: \$	Wholesale: \$
0	0

FIG. 10

Inventory-Microsoft Internet Explorer
File Edit View Favorites Tools Help
Back Forward Stop Reload
Address http://www.autoclick.com/ItemTools/inventory.asp?InventoryView=&ViewType=Inventory&EmployeeID=5&Stock
Go Links >>

**AUTOCCLICK.com** for Brad Kennan@Starter Dealership

Create a New:
Find:

VIEW
INVENTORY
LOCATES
DEALER TAGS

CLEAR
SEARCH

Stock #
Year
Make
Model
Source
Status
Age

[Edit] [Delete] VV1236 1996 BMW 3Series 76 Stock

[Edit] [Delete] BM1402c 1995 Chevrolet Suburban 146 Stock

[Edit] [Delete] lb78762 2000 Volkswagon Cabriolet 195 Stock

[Edit] [Delete] t0463 2000 Chevrolet C/K 1500 Lt Pewter 198 Stock

[Edit] [Delete] T0591 2000 Chevrolet C/K 3500 WHITE 205 Stock

[Edit] [Delete] S0623 2000 Oldsmobile Intrigue 205 Stock

[Edit] [Delete] T0591 2000 Chevrolet C/K 3500 FROST WHITE 205 Stock

[Edit] [Delete] bm2006 1996 Jeep Wrangler 205 Stock

[Edit] [Delete] BM2000 2000 Chevrolet Camaro 205 Stock

NAVIGATE:
Home
Planner
Inbox
Clients
Inventory
Client Tickets
Deals
Sales Tools
Admin

RECENT:
DEAL #11396
DEAL #11174
CT #11202
DELBERT BECKER
BRAD BENTON

VIEWING PAGE 1 OF 130
GO TO PAGE 2

Done
Internet

FIG.-11

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**Deal-Microsoft Internet Explorer**

File Edit View Favorites Tools Help **Send**

Back Forward Stop Home Search Favorites History Print Print Preview Print Setup

Address <http://www.autoclick.com/DealTools/Deal.asp?DealID=11174&EmployeeID=5> Go Links >>

**Inbox**  
**Clients**  
**Inventory**  
**Client Tickets**  
**Deals**  
**Sales Tools**  
**Admin**

**RECENT:**  
**GREG & DEBBIE DENHOLM**  
**DEAL #11174**  
**CT #11202**  
**DELBERT BECKER**  
**BRAD BENTON**

**DEAL INFORMATION**

Deal Created On 12/8/2000 At 13:22  
 Deal Status: Active Comment:

**ITEMS INTERESTED-IN**

	Stock #	Year	Make	Model	Color	List Price	Age
<input checked="" type="radio"/> Edit	992	2000	BMW	7-series	black	\$64,000.00	211 days

**WORKSHEET**

Cost:	\$61,000.00	Total Cars and Accessones:	\$64,000.00
Mark-Up:	\$2,000.00	Total Trade-In or Discount:	\$1,000.00
Total:	\$63,000.00	Difference:	\$63,000.00
Accessories:		Administrative Fee:	\$0.00
Total Accessory Cost:	\$0.00	Service Contract:	\$0.00
Total Accessory List:	\$0.00	<b>SUBTOTAL:</b>	\$63,000.00
Total w/Accessories Cost:	\$63,000.00	Sales Tax: 5.75%	\$3,622.50
Total w/Accessories List:	\$64,000.00	Gas Guzzler Tax: 0.00%	\$0.00
Sub-Total ACV(s):	\$0.00	Luxury Tax / Other: 0.00%	\$0.00
Raise ACV:	\$0.00	<b>TOTAL:</b>	\$66,622.50
Total ACV:	\$0.00	Balance Owed on Trade:	\$0.00
Total w/Accessones Cost:	\$63,000.00	Deposit:	\$0.00
Trade Allowance:	\$0.00	Rebate:	\$0.00
Difference:	\$63,000.00	<b>BALANCE DUE:</b>	\$66,622.50

**LEASE CO. LOGO**

Done Internet

FIG. 12

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**Presentation Screen—Microsoft Internet Explorer**

---

**Vehicle Information**

Location: Starter Dealership  
 Year: 2000  
 Make: BMW  
 Model: 7-series  
 Model Code: 74Oil  
 VIN Number: 12345678901234567  
 Mileage: 0  
 Interior Color: black  
 Exterior Color: black  
 Trim: leather

No Graphic Available

Options:

Transmission: Automatic  
 Speeds: 0  
 Engine Type: Gas  
 Engine Size: 6

---

**Deal Information**

List Price: \$64,000.00  
 Trade Allowance / Discount: \$1,000.00

---

**Difference: \$63,000.00**

---

**FIG. 13**

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**Finalize Deal**—Microsoft Internet Explorer

**FINALIZE THE DEAL** – Cancel

**FINANCING INFORMATION FOR SOLD VEHICLE [1992]**

Financing:	Lease	Term:	36	Months			
Rate:	0	%	Residual:	0	%	Payment:	\$0.00
Replacement Date:							

**DISTRIBUTE ACV DISCOUNT:**

Total ACV Discount to Distribute:	\$0.00
Remaining to Distribute:	\$0.00

**Finalize Deal**

**Note:** To finalize the deal, edit the list prices for the trade-ins and complete the financing information about the item that is being sold. Then if you have any Additional ACV to distribute, make sure to distribute it to the appropriate trades and then click the FINALIZE DEAL Button.

**FIG. 14**

Dashboard-Microsoft Internet Explorer		File Edit View Favorites Tools Help [Send]	
Back Forward Stop Search History		Address http://www.autoclick.com/Dashboard.asp?EmployeeID=5	
SUPPORT   CONTACT US   HELP   LOGOUT >>			

<b>AUTOCCLICK.com</b>		FOR Brad Kennan @ Starter Dealership	
NAVIGATE:		Create a New: [Icon] [Icon] [Icon] [Icon]	
[Home]	[Planner]	MY HOME	
[Inbox]	[Clients]		
[Inventory]	[Client Tickets]		
[Deals]	[Sales Tools]		
[Admin]			
RECENT:		VIEWING PAGE 1 OF 9 GO TO PAGE 2	
[GREG & DEBBIE DENHOLM]			
[DEAL #11174]			
[CT #11202]			
[DELBERT BECKER]			
[BRAD BENTON]			

CLIENTS ○ Active ○ Managed ○ All	
T	Name E-Mail Address
+ Dakari, Mike and Kayleen	swallace@columbus rr.com
+ Deaver, Scott	swallace@columbus rr.com
+ DENHOLM, GREG and DEBBIE	swallace@columbus rr.com
+ Dent, Buck	
+ DROSTE, Cheryl	swallace@columbus rr.com
+ DROSTE, Cheryl	swallace@columbus rr.com
+ DUNKEL, GARY	swallace@columbus rr.com
+ Dunlap, John And Kim	swallace@columbus rr.com
+ Eversole, Bob	swallace@columbus rr.com
+ ferguson, charles	swallace@columbus rr.com

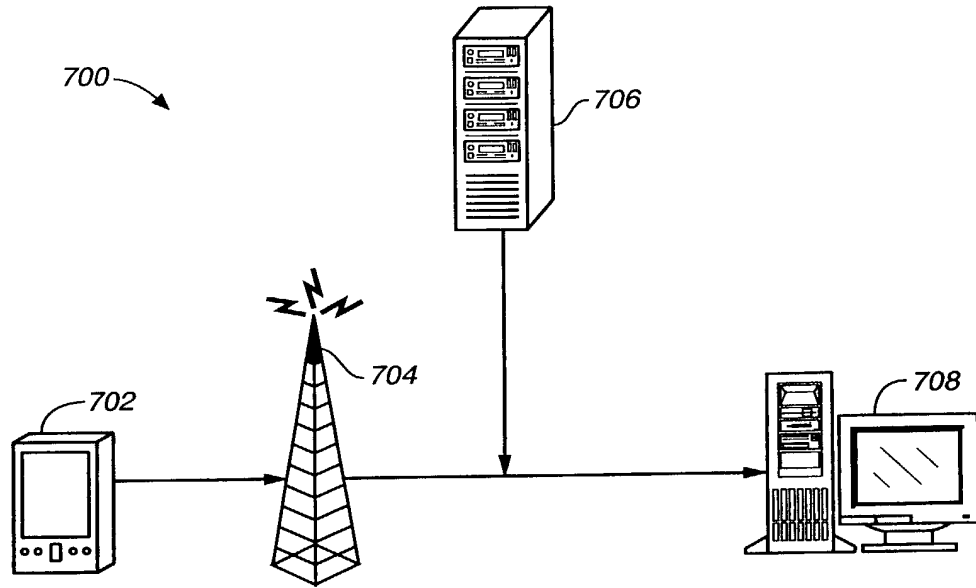
  

MY APPOINTMENTS	
Today	Test Appointment
13:00 - 13:30	

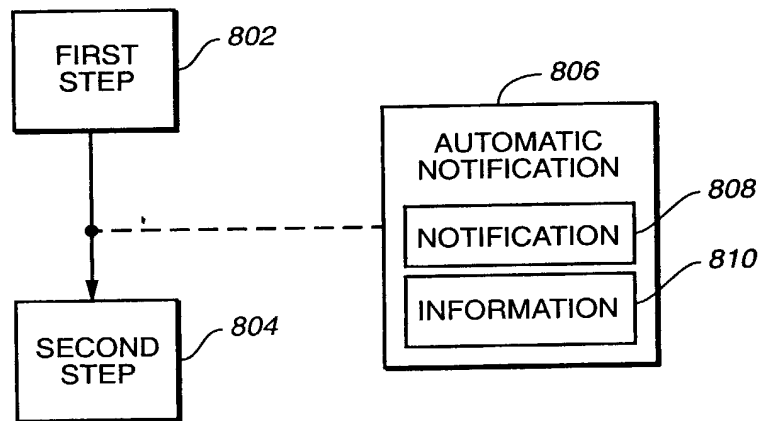
  

MY TASKS	
<input type="checkbox"/>	Test Task (12/27/2000, )

**FIG. 15**



**FIG. 16**



**FIG. 17**